

PeachState Sales Agency, Inc.
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Effective 1/03/2011

Atlas Lighting Products—[www.atlaslightingproducts.com]

(Southern Georgia Only)

A commercial & industrial line of HID lighting including: Flood Lighting, Wall Packs, Vandal Resistant, Hi-Bays, Low Bays, Area Lighting & Poles, Security, and HID Ballast Kits (w / wo lamps). Sports lighting, high bay fluorescent lighting, retrofit kits, linear vapor tights, electronic & sign ballast, exit & emergency lights.

Berko & Qmark-A division of Marley Eng. Products—[www.marleymep.com]

A **Builder** residential line of Bath ventilation products, Electrical **Heating Products**: including a residential, commercial & industrial line of wall, ceiling, baseboard, specialty, unit, convectors, radiant, & portables.

Marley Ind. Products: Air Circulators (pedestal fans), Wall exhaust fans & shutters, Drum blowers, Utility & portable fans, Ceiling fans, Roof ventilators, & Air curtains. Wash down air circulators & heaters.

Nicor Lighting & Fans—[www.nicorlightinglighting.com]

Contractor and decorative ceiling fans and accessories. Residential & Commercial recessed lighting, track lighting, exit & emergency lighting, Fluor. & LED under counter lights, fluorescent strips & wraps, step light.

Steren Electronics---[www.sterenusa.com]

(Voice, Video, Data Connectivity Solutions)

Telephone cable in Cat 3, 5E, & 6, plenum & riser rated. Coaxial cable in RG6 & RG59. T/Stat, & speaker wire. HDMI cables & patch cords. Tel. & Cable plates, enclosures, fittings, tools, bags, & test equipment.

Heathco LLC (Heath-Zenith)—[www.heath-zenith.com]

A decorative & builder line of door chimes & pushbuttons including new "MP3" sound technology, wireless, & solid wood finishes. Included are decorative & commercial grade lighting, motion sensors, & lgt controls.

Posi-Tech—[www.posi-tech.com]

Aerosols, anchor kits, clamps, cable & wire ties, conduit hangers, mech. & comp. lugs, drill & auger bits, pvc cement, saw blades, splice kits, split bolts, tape, tools, Ugly Books, screws & fasteners, & much more.

Stone Tools—[www.stonetools.com]

USA made reciprocating & hacksaw blades. Band saw blades. Hole saws in bi-metal, titanium, & new tungsten carbide. Hi speed drill, spade, step, masonry, & self feed bits. Meas. tapes, levels, screwdrivers.

Etcon—[www.etcon.com]

Arc Fault Testers, Electrical testers, Meters, Circuit tracers, Splicing kits (heat shrink & direct burial), Lighting posts. Phone, Data and Video Distribution devices and wire connectors.

Bayco Products Inc—[www.baycoproducts.com]

(Work & Task Lighting)

Fluorescent task & work lights in 120V, 12V DC, and cordless rechargeable models. Cordless LED work lights, & halogen work lights. Retractable cord reels extension cords . New twist lock cords. Light bulb changers & poles.

Relay and Controls Corp.---[www.relayandcontrol.com]

Assorted switches & toggles, relays, contactors, sockets, and drum controls. Transformers & photo controls.

King Innovation---[www.kinginnovation.com]

DryCon Waterproof & direct burial connectors, New Gorilla Nuts, & contractor grade wire connectors. AlumiConn-aluminum to copper lug. Utility hand pumps, tools & other electrical accessories.

Rack-A-Tiers—[www.Rack-A-Tiers.com]

Specialty Electrical Tools. Tools designed by electricians and used by electricians.

Bill Lincoln-Outside Sales (229-881-0530 cell) / Amy Ryals-Office Manager & Inside Sales

PeachState Sales Agency, Inc.
Manufacturers Terms & Conditions
Georgia Territory

Effective 1/03/2011

Atlas Lighting Products-Burlington, NC (Southern Georgia only)

Minimum Billing: \$250.00. **Payment Terms:** 1% 10th Prox. **Freight Terms:** Freight prepaid on shipments of \$1000.00 total merchandise (except West Coast).

Berko, Qmark, & Marley Products-Marley Eng. Products-Bennettsville, SC.

Minimum Billing: \$100.00 net. **Payment Terms:** 1% 30 days, net due 45 days. **Freight Terms:** Prepaid on \$1,500.00 net, any mix of the above product lines.

Nicor Lighting & Fans – Albuquerque, NM (Warehouse in Charlotte, NC)

Minimum Billing: \$200.00, \$10.00 will be added to orders not meeting the required minimum order amount. **Payment Terms:** Net 30 days from invoice date. **Freight Terms:** Prepaid freight is allowed on all orders of \$1,800.00 or more.

Steren Electronics-San Diego, CA (Warehouse in Memphis, TN)

Minimum Billing: \$100.00; waived on UPS Blue or Red. **Payment Terms:** Net 30 Days. **Freight Terms:** Bulk cable PPD at \$2500; Accessories PPD at \$500. (Wire can ride free with accessory PPD order)

Heathco LLC (Heath-Zenith)-Bowling Green, KY (ships from Tenn.)

Minimum Billing: \$100.00. **Payment Terms:** Net Due 30 Days. **Freight Terms:** Prepaid freight on orders of \$500.00 or more.

Posi-Tech- Tampa, FL.

Minimum Billing: None. **Payment Terms:** Net 30 days. **Freight Terms:** Prepaid freight on orders of \$200.00 or more.

Stone Tools-Van Nuys, CA

Minimum Billing: None. **Payment Terms:** Net 30 Days. **Freight Terms:** Prepaid on orders of \$350.00 or more (less \$350, there is a \$5.00 handling charge plus the cost of the freight charge).

Etcon-Burr Ridge, IL

Minimum Billing: \$ 30.00. **Payment Terms:** 2% 10th Prox, Net Due 30 Days. **Freight Terms:** \$700.00 PPD.

Bayco Products Inc.-Dallas, TX

Minimum Billing: Standard carton quantities. **Payment Terms:** Net 30 Days
Freight Terms: \$1000.00 PPD. (They will prepay a \$250.00 net order but with a small up charge)

Relay and Controls Corporation-Ronkonkoma, NY

Minimum Billing: \$40.00. **Payment Terms:** Net 30 Days (from date of invoice), Net Due 30 Days. **Freight Terms:** \$750.00 PPD

King Innovation-O'Fallon, MO (St. Louis area)

Minimum Billing: \$125.00. Standard packaging applies in most products. **Payment Terms:** Net 30 Days. **Freight Terms:** PPD \$ 200.00 any mix of prod.

Rack-A-Tiers-Port Angeles, WA (Warehouse in Cleveland, OH)

Minimum Billing: \$100.00. Orders less than minimum will be charged a \$15.00 handling fee. **Payment Terms:** 2% 10th FM, Net Due 30 Days. **Freight Terms:** \$500.00 PPD & packaged quantities.

Note: *These are published terms & conditions. Companies may deviate at their own discretion.*

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